

# EXCEPTIONAL OUTCOMES



# **CLIENT-FOCUSED**

Lodin Real Estate Boutique

**BUYING:** GETTING THE RIGHT PROPERTY RIGHT NOW IS TOUGH, BUT WE ARE UP TO THE CHALLENGE. OUR HAPPY CLIENTS TELL US WE CHANGED THE GAME FOR THEM. **SELLING:** OUR IN-DEPTH RESEARCH AND MARKET KNOWLEDGE MEAN YOUR PROPERTY HITS THE MARKET WITH THE RIGHT PRICE AND SELLING STRATEGY.

### **INVESTMENT:** OUR

EXPERTISE GOES BEYOND BUYING AND SELLING. INVESTING IN REAL ESTATE CAN BE FINANCIALLY ASTUTE. LET US SHOW YOU HOW.

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"Real estate practice is not about selling or buying a home. It's about representing your client's greatest asset to your clients greatest benefit." – ALEX DELGADO







# **OUR FOUNDATION**

## **Our Story**

Our dedication to our clients goes above and beyond because we treat every transaction as if we were doing it for ourselves. We want to see every client succeed. Whether it's buying, selling or investing. Our negotiating skill and superior understanding of the real estate market means we get the job done, quickly and successfully every time.



## **Our Vision**

Our vision is to help all of our clients realize their dreams through real estate. Whether it is moving into the perfect home, selling a treasured family home or cottage, or determining how to maximize the returns on an investment property, we pull out all stops to get the job done beyond our customers' expectations.

## **Our Promise**

Total customer satisfaction. Most of our business is repeat business. Why? Because we invest ourselves in surpassing your expectations, no matter what.

## **Full-Service Boutique**

Real estate transactions require a team of professionals to get things to the finish line. Whether you need staging, a mortgage, a real estate lawyer or renovation, we provide you with worry-free and holistic real estate solutions. +++++



"The major fortunes in America have been made in land." – JOHN D. ROCKEFELLER



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# BUYING

## Let Us Find You The Home Of Your Dreams

From helping you determine what your dream home or condo will look like and where it will be to making sure you seal the deal, Lodin Real Estate is dedicated to ensuring you get what you want. At the right price. Our comprehensive property buying process includes:

- Assessment and analysis of your financial readiness
- Defining your goals and objectives
- In-depth research and analysis of the areas you are thinking about
- Maximizing the value of your time by showing you the right properties to begin with
- Insightful analysis of pros and cons of the properties you are interested in
- Helping you with your mortgage and legal needs
- Making the entire process seamless and joyful for you and your family
- Guaranteeing you total satisfaction during and after the transaction

# SELLING

## **Realize Maximum Gains**

Whether you are moving to a new community or just moving to a property that better meets your needs, you deserve to get a great price for your house. Our insights on what it will take to sell your home and how to gain maximum value work – time after time.









**Evaluation** 

**Financial** Assessment

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**Repair &** Renovation









Staging **Services** 

Program



Our comprehensive property selling process includes:

- Preparing and positioning your property to achieve the best possible price
- Providing you with a detailed report including price and other information on sold properties and listings in your neighbourhood and on your street
- Advice on what to repair or fix to gain maximum value for your property
- Staging your home to attract the ideal buyer

- Creating, producing and implementing the best marketing tools and tactics to enter the market, generate excitement and multiple offers
- Working with our network to expand your property exposure
- Negotiating to ensure you get the best possible result
- Making sure that you are extremely happy and satisfied with our services – we want to work with you forever

"Buy land, they aren't making anymore of it." – MARK TWAIN





"Ninety percent of all millionaires become so through owning real estate." – ANDREW CARNEGIE



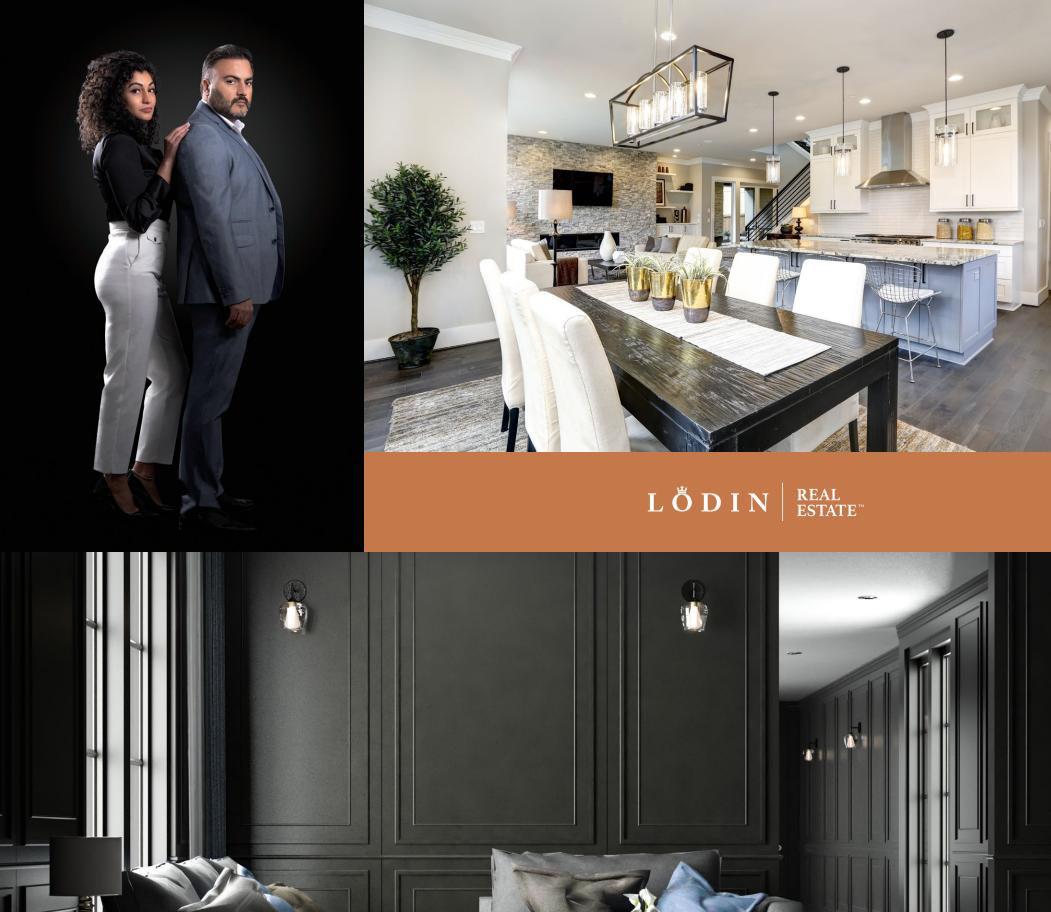
# INVESTMENT

## Make The Right Decisions Before You Act

Understanding various types of properties, and how those properties can perform best in your portfolio is key to investing in the right real estate. We help you explore all options to determine the best scenario for your time frame and budget. Our exclusive real estate investment process includes:

- Defining your goals and objectives
- Providing you with a holistic and strategic road map for your real estate investments
- Providing you with in-depth market research with a narrowed focus on the opportunities that present maximum ROI
- A comparative report based on your top selected choices
- Helping you with your mortgage and financial needs
- Providing you with a risk assessment analysis before you make your final decision
- Making sure that the entire process is seamless, joyful and profitable
- Earning your business for life





LODIN REAL ESTATE BOUTIQUE

# WHY LODIN REAL ESTATE

## **Results-Oriented**



#### PASSION

We love real estate and the clients we work with.

### DEDICATION

We are fully dedicated to our clients, every step of the way.

### EXPERIENCE

We offer 16 years of experience as one of the top firms in the market. This is our livelihood, and we take it seriously.

#### 4 LEADERS

We anticipate challenges before they happen. That's why the process with us is smooth, well organized and joyful.

#### NETWORK

We have a strong, active network and we leverage that network for you.

### 6 END-TO-END SERVICE

Not only do we have a strong network to ensure your property gets sold to the right buyer at the right price, but we also have the right lawyers, the right accountants and the right insurance contacts for your situation.

### MORTGAGES AND FINANCES

We have got your back with any type of assistance required for your mortgage and other financial needs.



## INTERIOR CONSULTING AND

#### STAGING

Clients love our interior décor consultation and staging. We make sure potential buyers fall in love with your property.



### MARKETING & ADVERTISING

We make sure everyone who needs to know about your property finds out. Every property we list comes with our signature marketing system.

#### RENOVATION AND REPAIR

We have a team of professional renovators for any type of renovation. Minor repair work is on us.



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### CUSTOMERS FOR LIFE

We work hard and do our best to earn your trust and business for life.



#### TRUST, LOYALTY AND REPUTATION

Our name and reputation are paramount to us. We do what we say we are going to do, always.



ASK US ABOUT OUR LOYALTY PROGRAM

# THE MANAGEMENT TEAM



Yama has been helping clients buy, sell, and invest in real estate for over a decade. Building on his business experience prior to his real estate career, Yama is known as being a skilled listener and clients refer to him as a master negotiator. People seek him out because he gets the job done. His goal is to exceed his clients' expectations every time he interacts with them.

- A top negotiator with over 16 years of experience
- An award-winning agent
- A strategic thinker and creative problem solver

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- A trusted name in the community
- Fun to work with

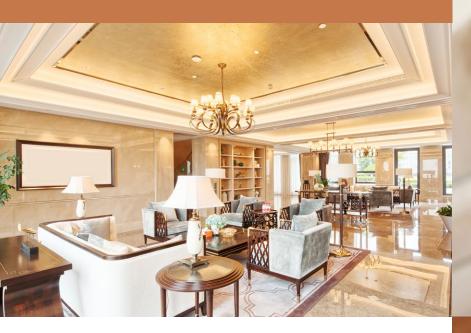


Nagin does many things well, but one of the most important is understanding her clients' needs and how to get to the best outcome for them no matter what the assignment is. She is:

- Caring and attentive
- Goal-oriented
- A relationship builder
- An interior design and décor specialist
- A researcher and analytical thinker
- A team leader and great people manager

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## **Awards**

We have earned our reputations and awards by working hard in making sure that our clients are totally satisfied with our services.



**REMAX HALL OF FAME** 

**REMAX TOP 50** 

100% CLUB AWARD

MORE

## YOUR AWARD WINNING TEAM







# LÖDIN REAL ESTATE



#### **Book Your Complimentary Consultation for**

- Home Evaluation
- Financial Assessment and Analysis
- General Real Estate Planning & Growth

### 416-566-4040





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Not intended to solicit buyers or sellers currently under contract with a brokerage.



